



COUNTY OF AUGUSTA

Finance Department

18 Government Center Lane * PO Box 590

Verona, VA 24482-0590

Phone: 540-245-5741 * Fax: 540-245-5742

October 15, 2020

Addendum No. 1

To: Potential Bidders
Reference: Third Party Collections
Agency: Augusta County
Solicitation: RFP# 12150-20-02-V2
Bids Due: October 27, 2020 by 2:00 PM

The following information is made to the original reference solicitation. Bid Due **Date and time remains the same**. Bidders shall acknowledge receipt of this Addendum on the Bid Form where indicated. Notice is hereby given that this addendum has been posted in full on the project's solicitation page of the Augusta County website and eVA.

Questions

A1.1 Question 1: On a monthly basis, what is the number of accounts the county anticipates placing?

Response: This number is not currently known. It is important to note that the accounts to be placed will be accounts for collections services only. The County handles all initial billing of services.

A1.2 Question 2: On a monthly basis, what is the total dollar value of accounts the county anticipates placing?

Response: Again, this number is not yet known, turning billed accounts over to collections is new for the County.

A1.3 Question 3: Based on historical data, what is the average rate of liquidation for the debt in question?

Response: Accounts over 90 days that meet the County's policy for collections policy. We do not currently have historical data for this, collections policy was just put into effect July 1, 2020.

A1.4 Question 4: Is a current vendor providing these services? If so, can you share that vendor's contingency fee?

Response: We do not currently have a vendor who provides collections for ambulance transports.

A1.5 Question 5: How old will the debt be at the date of placement?

Response: 90 days at minimum



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A1.6 Question 6: Is there an existing backlog of uncollected accounts that will be transferred from the current vendor to the new vendor? If so, what is the size of this backlog, both in number and value of accounts?

Response: Any account that meets the County's policy for collections with a date of service after July 1, 2020. Size is currently unknown.

Name of Firm: _____

Signature: _____ Date: _____